Glover U Scripts - Center of Influence and Past Client - I have a Goal Script

1. Hi, this is your Realtor ____________________ … do you have a minute for me?

2. I have a goal to help ____________ families in the next 90 days buy or sell a home here in _________________(city/town) and I was wondering who do you know that I could help?

3. Can you think of anyone … in your (church group, family, neighborhood, or office) … that may need my services at this time?

   If yes…

4. Would you mind if I gave them a call?

5. By the way … when do you plan on moving?

   If no…

4. I appreciate you taking the time to think about it…tell me…when do you plan on moving?

5. Thank you again for taking my call and I appreciate you keeping me in mind when you think Real Estate!

Please make sure to abide by all state, local, Do Not Call and Telephone Consumer Protection Act laws.